



THE IMPACT OF ELECTRIC VEHICLES ON THE ELECTRICITY SYSTEM

Electric Vehicle Development in Europe Today

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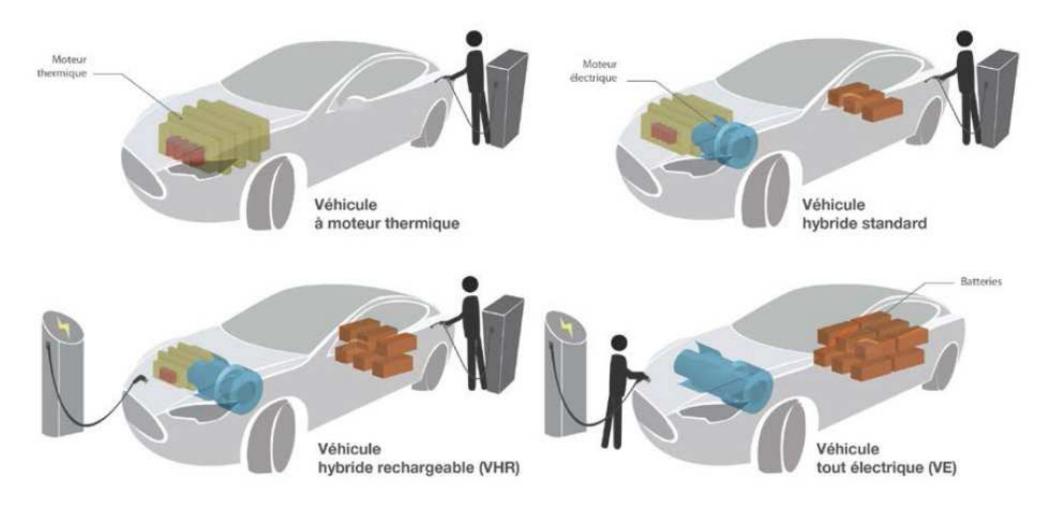








BATTERY ELECTRIC VEHICLES (BEV) PLUG-IN HYBRID ELECTRIC VEHICLES (PHEV)









DOCUMENTS

International Energy Agency

Global EV outlook 2016. Beyond 1 million electric cars



BIPE – 09/02/2016
 Outlook 2030 : Global New sales BEV & PHEV
 World Automotive Powertrain Outlook (WAPO) 2035



Avicenne - 21/09/2016The rechargeable battery mkt & main trends 2015-2025



Roland Berger – 27/04/2016
Integrated fuels and vehicles roadmap to 2030+



Stratas Advisors - 22/09/2016

Global xEV: Sales & Stock Outlook (2016-2035)



Bloomberg - 25/02/2016
 EVs to be 35% of global new car sales by 2040





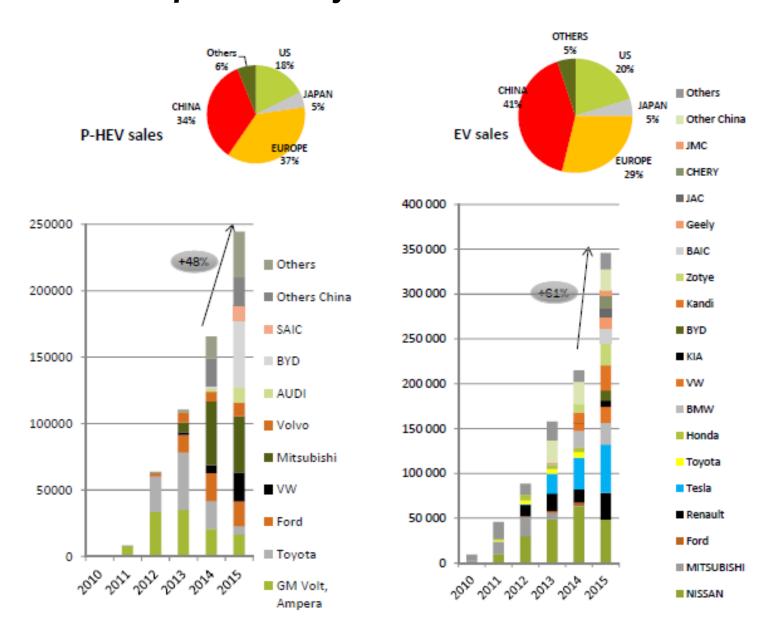






GLOBAL ELECTRIC SALES, 2010-15 BEV and PHEV per country & manufacturer









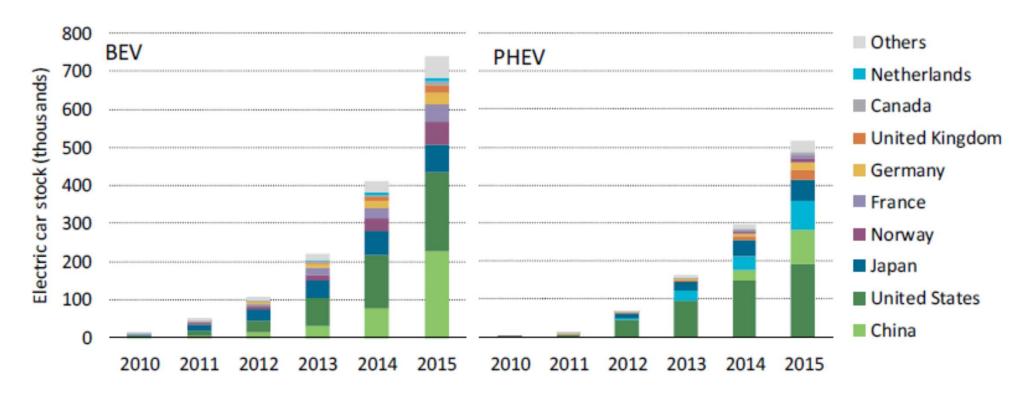
Source: AVICENNE ENERGY 2016

Others: Smart (3400), Fiat (4500), Bollore (1200), PSA (2700), GM (2700), Daimler (4500),

GROUPE RENAULT

GLOBAL ELECTRIC CAR STOCK, 2010-15 BEV and PHEV per country





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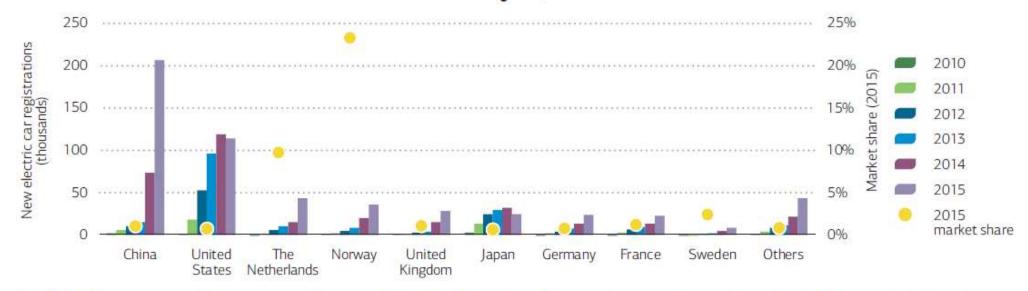


EV SALES AND MARKET SHARE 210-2015



The year 2015 saw the global threshold of 1 million electric cars¹ on the road exceeded, closing at 1.26 million. In 2014, only about half of today's electric car stock existed. In 2005, electric cars were still measured in hundreds. 2015 also saw more than 200 million electric two wheelers on the road, and 170 000 buses, primarily in China.

EV sales and market share in a selection of countries and regions, 2015



Key point: The two main electric car markets are China and the United States. Seven countries have reached over 1% EV market share in 2015 (Norway, the Netherlands, Sweden, Denmark, France, China and the United Kingdom).





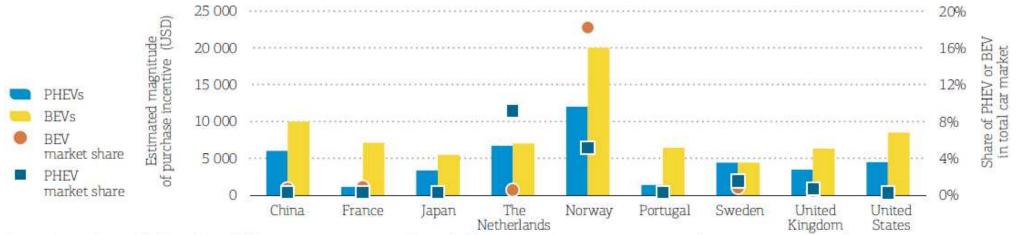


POLICY SUPPORT 2015



Purchase incentives are among the most relevant and the most effective instruments promoting electric car sales.

Estimates of purchase incentives and market shares for electric cars (BEVs and PHEVs), 2015



Key point: Policies deployed in different countries result in different purchase incentives and BEV over PHEV adoption patterns, with Norway's purchase incentives level standing out for both BEVs and PHEVs.





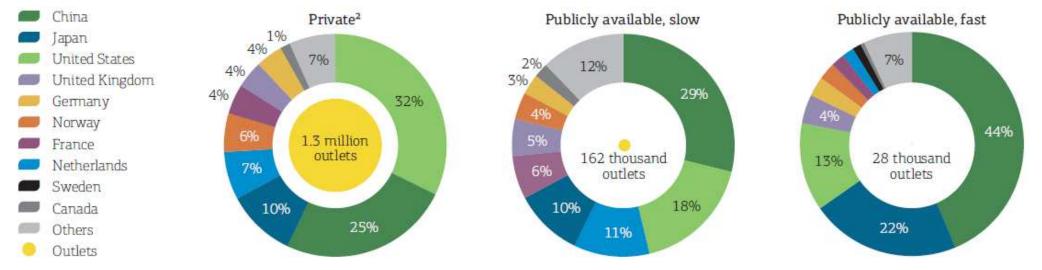


CHARGING INFRASTRUCTURE 2015



There are an estimated total of 1.45 million electric car charging points worldwide in 2015. Publicly accessible charging facilities have been following the growth trend of the electric car stock in the past year.

Geographical distribution of the 2015 stock of EVSE outlets by charger type



Key point: Country profiles differ with respect to the development of EVSE infrastructure. China and Japan account for more than 65% of fast-charging outlets. The geographical distribution of publicly accessible slow chargers is closer to the distribution of electric cars and private charging outlets.





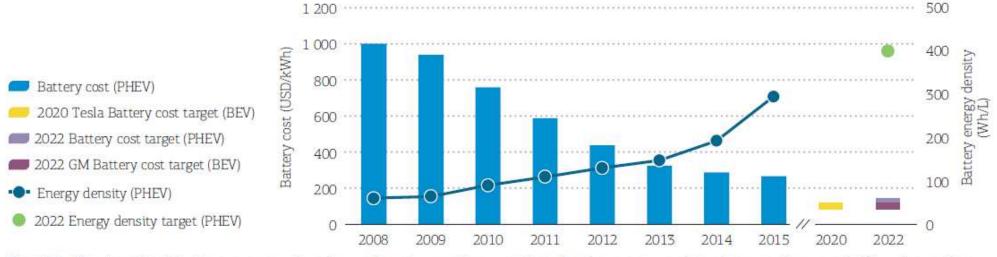


BATTERY ENERGY DENSITY AND COST



Since 2008, battery costs were cut by a factor four and battery energy density had a fivefold increase. Technological developments hold the promise to continue to deliver improvements in the forthcoming years.

Evolution of battery energy density and cost



Key point: The trends of battery energy density and cost over the past decade give encouraging signs on the possibility of meeting targets defined by carmakers and the United States Department of Energy (US DOE) for 2020 and 2022.

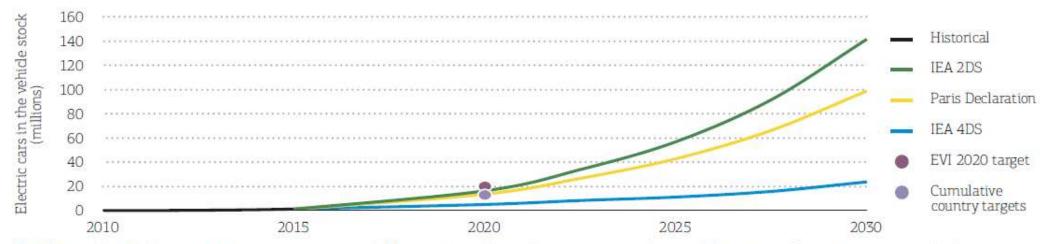






EV STOCK EVOLUTION TO 2030





Key point: Individual country commitments would bring 13 million electric cars on the road by 2020. The EVI aims at a deployment of 20 million electric cars by 2020. In both cases, reaching 2020 deployment targets for BEVs and PHEVs requires a sizeable growth of the electric car stock. Meeting 2030 decarbonisation and sustainability goals requires a major deployment of electric cars in the 2020s.

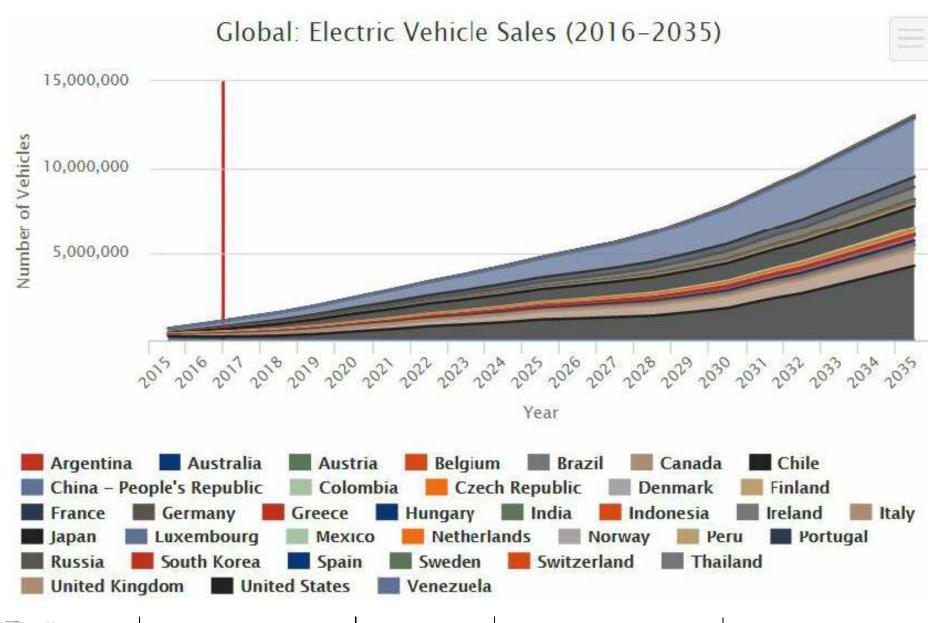




JÉRÔME PERRIN

GLOBAL EV SALES 2016-2035







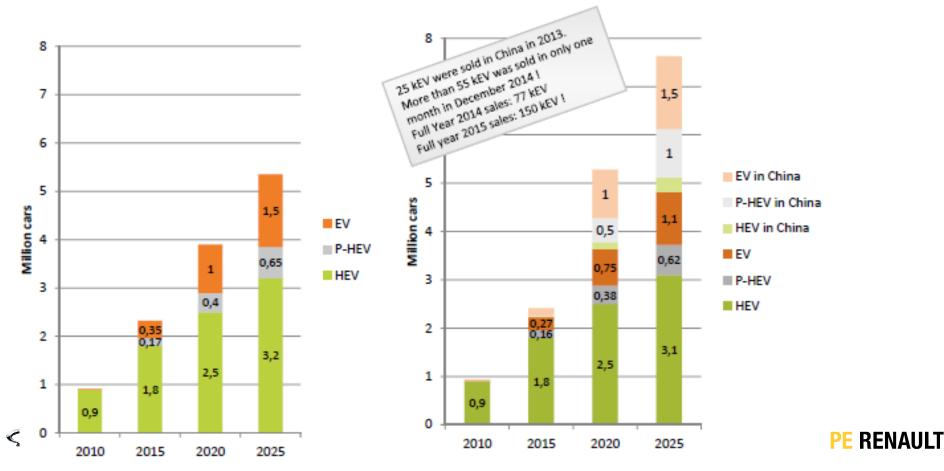
HEV, PHEV AND BEV FORECASTS 2025



Thanks to very high incentives, China will change the game

2013 forecasts: HEV, P-HEV & 2016 forecasts: HEV, P-HEV &

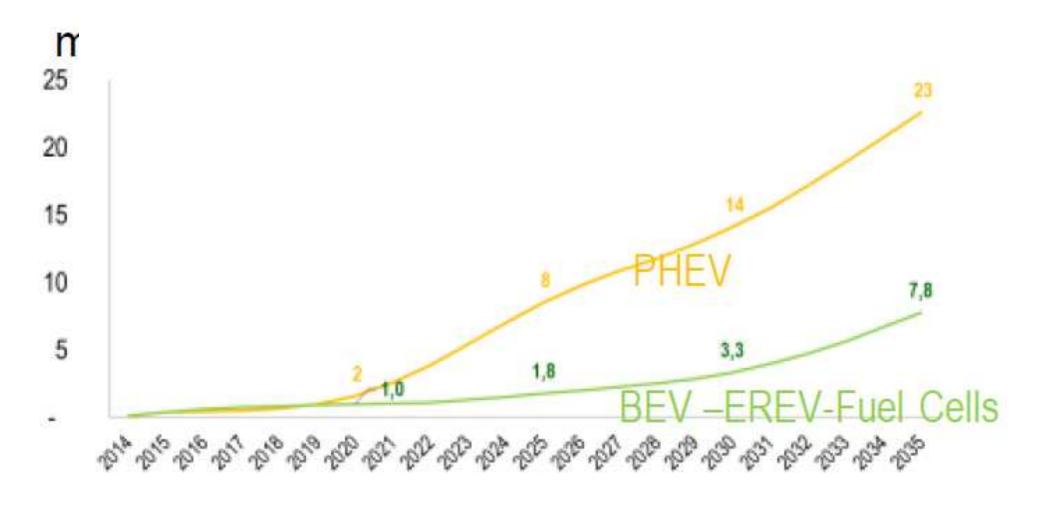
EV market forecasts up to 2025 EV market forecasts up to 2025



GLOBAL EV SALES TO 2035



More PHEV than BEV



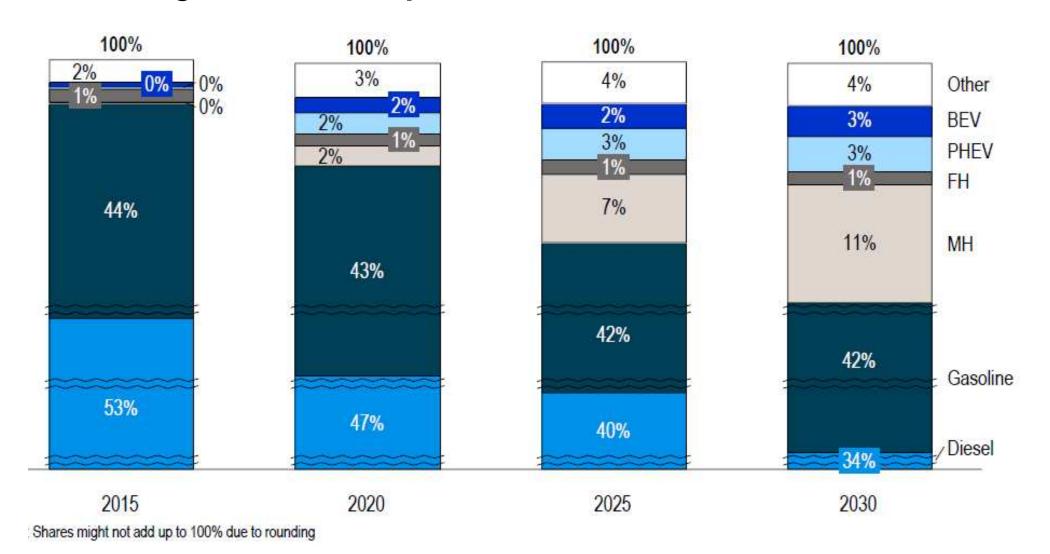






POWERTRAIN SHARES IN NEW VEHICLE SALES EV share grows at the expense of diesel share











POWERTRAIN SHARES 2015 / 2030



Light commercial vehicles	Medium duty vehicle	s Heavy duty vehicles	Buses/Coaches
100% 100% Other HEV/ PHEV/ BEV Gasoline 97% Diesel	100%	NG EV/ HEV/ BEV LNG S% Diesel	100% 2% FC 13% PHEV/ PHEV/ BEV CNG 71% Diesel
2015 2030	2015 2030	2015 2030	2015 2030



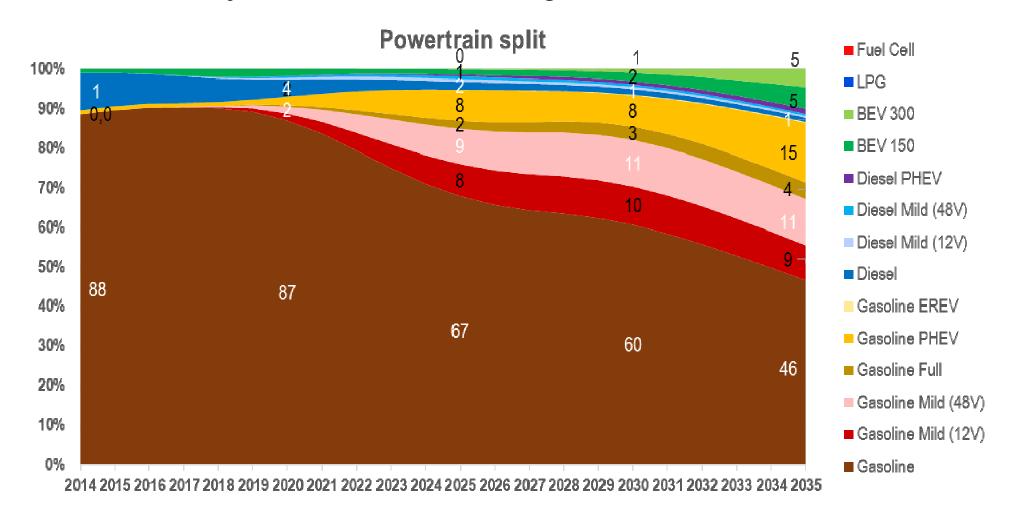




POWERTRAIN SHARES TO 2035 : CHINA



Provided long-distance driving remains limited, China will become the major BEV market on the long-run





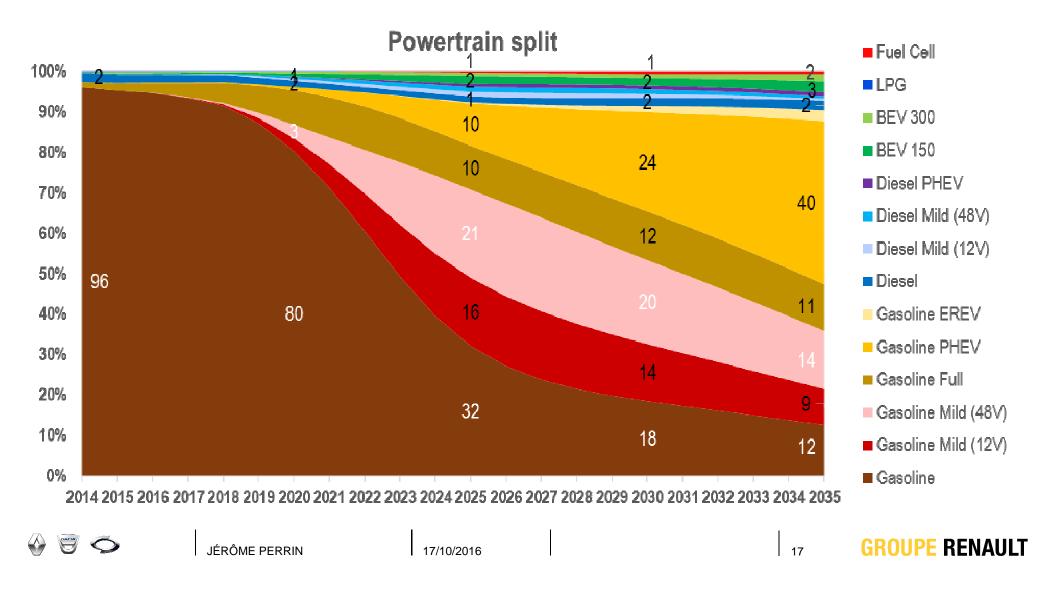




POWERTRAIN SHARES TO 2035: USA



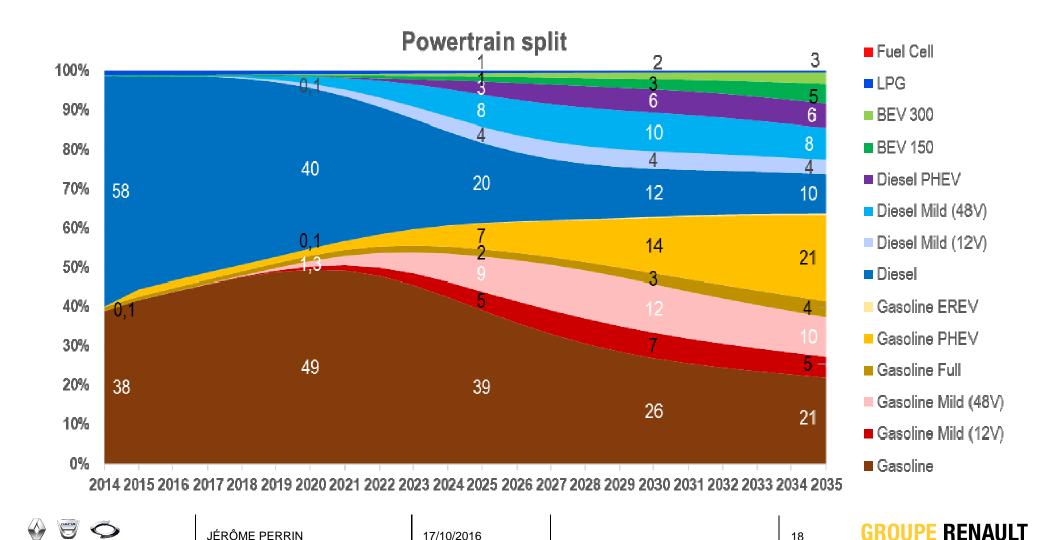
PHEV will boom in the next decade whereas BEV are not adapted to usage patterns and will only benefit from local regulations



POWERTRAIN SHARES TO 2035 : EUROPE



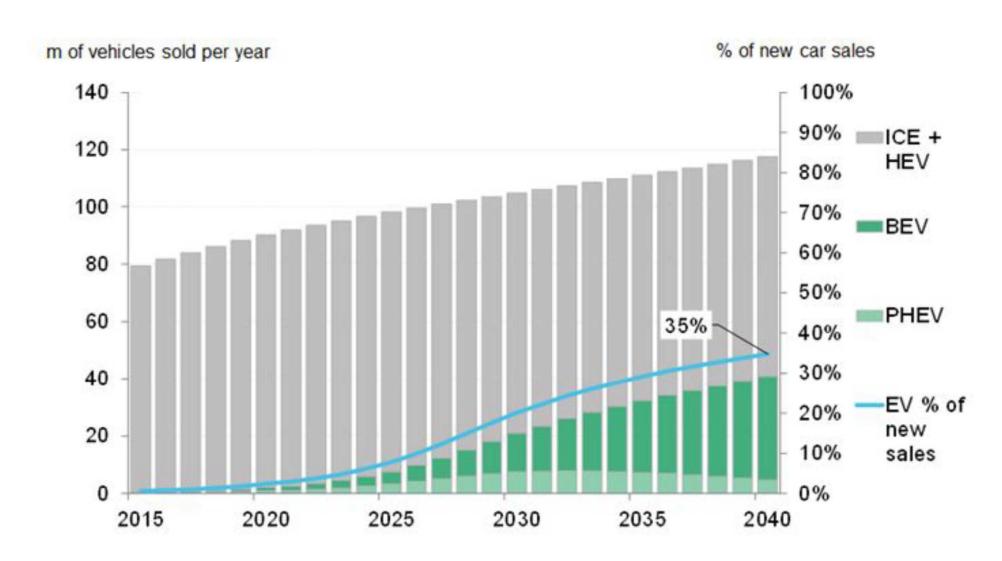
Both PHEV and BEV will take-off in the next decade mostly at the expense of diesel powertrains



GLOBAL CAR MARKET AND EV SHARE TO 2040



Possible inversion of the PHEV/BEV ratio in the long run due to new generations of long-range mid-priced BEV's



GLOBAL EV FORECAST COMPARISON



Uncertainty on global EV sales forecast and on the long-term PHEV/BEV ratio

Sales				
Scenario	Powertrain	2020	2025	2030
BIPE Green Constraint	BEV	1 351 434	2 270 912	3 401 518
Bloomberg	BEV	936 455	3 745 819	13 110 368
BIPE Green Constraint	PHEV	1 265 130	4 171 103	8 457 032
Bloomberg	PHEV	1 404 682	4 214 047	7 959 866









CONCLUSION

- The EV (BEV+PHEV) market share now exceeds % levels in Europe
- The global EV sales should exceed 10 million units and the EV stock exceed 100 millions units by 2030
- The EV market share in Europe will grow mostly at the expense of diesel powertrains
- The ratio between PHEV and BEV depends on regional conditions (govt incentives, long distance trips)
- A new generation of low cost Li-ion batteries and long range BEV's is emerging

