

# On the Socially Optimal Cost of Capital for Low Carbon Generation Investments

**Jan Horst Keppler**  
**Université Paris-Dauphine PSL, CEEM**



**Workshop on Electricity Market Design**  
**Chaire European Electricity Markets (CEEM), Université Paris-Dauphine PSL**  
**Paris, 1 March 2022**



## Objective and Principal Elements

### Objective

The development of a framework for discussing the socially optimal cost of capital for low carbon electricity generation technologies, in particular, nuclear energy; work partly undertaken at OECD NEA

- Approach is normative; work on empirical verification under way.

### Principal Considerations and Elements

- Combining economics and finance (capital pricing asset model, CAPM);
- Cost of capital is the cost of risk; optimising risk allocation can (1) reduce overall economic cost of risk and (2) radically reduce the cost of risk for investors ;
- Long-term risk-free rate is at historic lows and likely to stay so;
- Low carbon projects may be able to off-set systemic investment risk;
- Measures exist to de-risk project-specific risks such as (1) political risk, (2) electricity market price risk and (3) construction risk;
- Not only efficiency: de-risking investors poses questions of moral hazard and distribution.

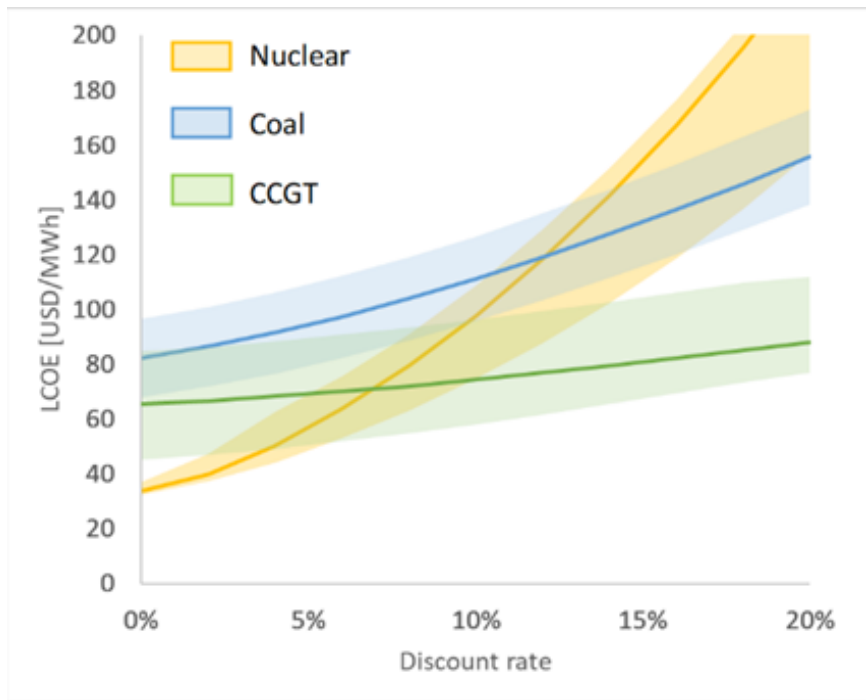


## Some References

- Arrow, Kenneth J. and Lind, Robert C. (1970), “Uncertainty and the Evaluation of Public Investment Decisions”;**
- Baumstark, Luc and Gollier, Christian (2014), “The relevance and the limits of the Arrow-Lind Theorem”;
- Calabresi, Guido (1961), “Some Thoughts on Risk Distribution and the Law of Torts”;
- Ehrenmann, Andreas (2021), “Financing Long-term Investment in Hybrid Electricity Markets”;
- Gollier, Christian (2021), “The Welfare Cost of Ignoring the Beta”;
- Keppler, Jan Horst, Quemin, Simon and Sagan, Marcelo (2021), “Why the Sustainable Provision of Low-Carbon Electricity Needs Hybrid Markets: The Conceptual Basics”;
- OECD NEA (2019), “The Costs of Decarbonisation: System Costs with High Shares of Nuclear and Renewables”
- Newbery, David (2021), “The Cost of Finance and the Cost of Carbon: A Case Study of Britain’s only PWR”;**
- Newbery, David, Pollitt, Michael, Reiner, David and Taylor, Simon (2019), “Financing Low-carbon Generation in the UK: The Hybrid RAB Model”;
- Peluchon, Benoît (2019) “Market Design and the Cost of Capital for Generation Capacity Investment”;
- Trinks, Arjan, Ibikunle, Gbenga, Mulder, Machiel and Scholtens, Bert (2022), “Carbon Intensity and the Cost of Equity Capital”.**



## The importance of financing costs



1. Due to their high capital-intensity, the cost of all low carbon power generation technologies (nuclear, wind, solar PV, hydro...) depends heavily on the cost of capital;
2. Among the major dispatchable generation technologies, the LCOE cost of nuclear is the most sensitive to the cost of capital.

Source: IEA/NEA (2020),  
*Projected Costs of Generating Electricity: 2020 Edition*



## Risks are real!

- De-risking investments through the re-allocation of risks and lowering the cost of capital does not *per se* lower the underlying risks, *e.g.*,
  - Wind blowing at the “wrong” hour; solar PV not contributing to peak demand;
  - Limited short-term flexibility of nuclear; consumers resisting demand reduction;
  - Social costs of scarcity pricing during VOLL-hours (or avoiding them);Such risks imply costs at the level of the electricity no matter who bears them.
- However, optimizing risk allocation *lowers the economic cost of risk*.
- De-risking often shifts risks from investors to ratepayers or taxpayers. This can
  1. Improve risk management, *e.g.*, by internalizing political risk
  2. Reduce the economic cost of risk through *risk spreading* (*e.g.*, long-term contracts whose costs are integrated in consumer tariffs)
  3. Allow for politically more sustainable configurations.



## **Under the Capital Asset Pricing model (CAPM) the capital costs of a nuclear new build project is the sum of the following components**

- The **risk-free rate** (high-quality government bonds) plus the country risk premium
- The **correlation** of the risk of a **nuclear** power project with **systemic** risk
- The **systemic risk** itself, which is the **market** risk of a perfectly diversified portfolio
- **Project-specific** or **idiosyncratic** risks of a new nuclear power project, typically
  - **political risk,**
  - **electricity price risk** and
  - **construction risk.**



## Formally this looks like this

$$r_{LC} = r_f + \beta_{LC} * r_s + \sum_i^n r_{I-LC_i}$$

$r_{LC}$  the cost of capital of a **low carbon power generation project**

$r_f$  the **risk-free** rate (high-quality government bonds)

$\beta_{LC}$  the **correlation** of the risk of a **nuclear** power project with **systemic** risk with  $\beta_{LC} = \frac{cov(r_n, r_s)}{var(r_s)}$

$r_s$  the **systemic** risk, *i.e.*, the **market** risk ( $r_m$  or a perfectly diversified portfolio) minus the risk-free rate, that is  $r_s = r_m - r_f$ .

$\sum_i^n r_{I-LC_i}$  the sum of the **project-specific** or “idiosyncratic” risks of a new low carbon generation projects, typically **(1) political risk**, **(2) electricity price risk** and **(3) construction risk**.



## **Key hypothesis: Each one of the components can be radically de-risked**

The real long-term **risk-free** rate is zero but needs to be adjusted by relevant country risk or firm premium;

If nuclear energy is part of a defensive low-carbon infrastructure against CC impacts, its **correlation with system risk** becomes zero or, in some interpretations, even negative;

**(1) Political risk:** can and should be internalised by governments as they preside the societal processes that evaluate the strategic choice in the energy mix;

**(2) Electricity price risk:** long-term arrangements that provide predictable prices corresponding to average costs minimise capital costs and eliminate price risk; the capital-intensity of low carbon generation requires to shift away from marginal cost pricing in deregulated markets;

**(3) Construction risk:** its economic cost can be minimised through risk spreading over either rate payers (regulated asset base (RAB), construction work in progress (CWP)) or taxpayers (loan guarantees or direct public financing).

**If in context of reaching net zero all options for de-risking are implemented, the socially optimal cost of capital low carbon power generation is equal to the risk-free rate plus the appropriate country (firm) risk premium.**





## The risk-free rate

$$r_{LC} = r_f + \beta_{LC} * r_s + \sum_i^n r_{INI}$$

### Some Examples of Current Borrowing Rates for Governments with High Credit Ratings

- On 14 January 2022, the real yield (nominal yield minus inflation) on 30-year United States inflation-protected government bonds was **-0.10%**;
- On 13 January 2022, the **nominal** yield (before inflation) on 30-year *obligations assimilables du trésor* (OAT) of France was **0.94%**;
- On 23 November 2021, an auction for 50-year index-linked UK gilts resulted even in a real yield of **-2.39% (!)**.
  - For public borrowing, the risk-free rates needs to be adjusted further by country risk;
  - For private borrowing, the risk-free rate will need to be adjusted adjusted by firm-specific bankruptcy risk;
  - Working assumption: **the underlying real long-term risk-free rate is currently zero.**



## The correlation with systemic risk

$$r_{LC} = r_f + \beta_{LC} * r_s + \sum_i^n r_{INI}$$

- Long-term systemic risk  $r_s$  is estimated by Gollier and Baumstark (2014) at **3%**.
- Key however is the correlation  $\beta_{LC}$  of the benefits of a nuclear power generation project with overall market developments and economic growth:
  - If the benefits of low carbon projects are expected to rise in line with economic growth  $\beta_{LC} = 1$
  - If the benefits are expected to remain stable or to increase as climate change and emission reduction efforts negatively impact economic growth  $\beta_{LC} = 0$  or even  $\beta_{LC} < 0$ ;
  - Question: are low-carbon electricity generators long-run **protective low-carbon infrastructures** that can to some extent off-set systemic risk?
    - Working assumption: yes, to some extent, with  $\beta_{LC} = 0$ .
    - Answers may differ between public and private sector due to myopia or herd behaviour.

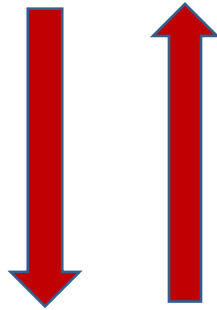


# Correlation of risks of low carbon projects with systemic risk I

$$r_{LC} = r_f + \beta_{LC} * r_s + \sum_i^n r_{INI}$$

1. As climate change and efforts to combat it intensify, implicit and explicit carbon prices will rise.

2. This will *decrease* profitability throughout the economy...



3. ...but will *increase* the value of existing low carbon investments.

4. If this holds true (1), including a low carbon investment will reduce an investment portfolio's Sharpe ratio already with  $\beta_{LC} = 0$  and reduce its standard deviation the  $\beta_{LC} < 0$ .

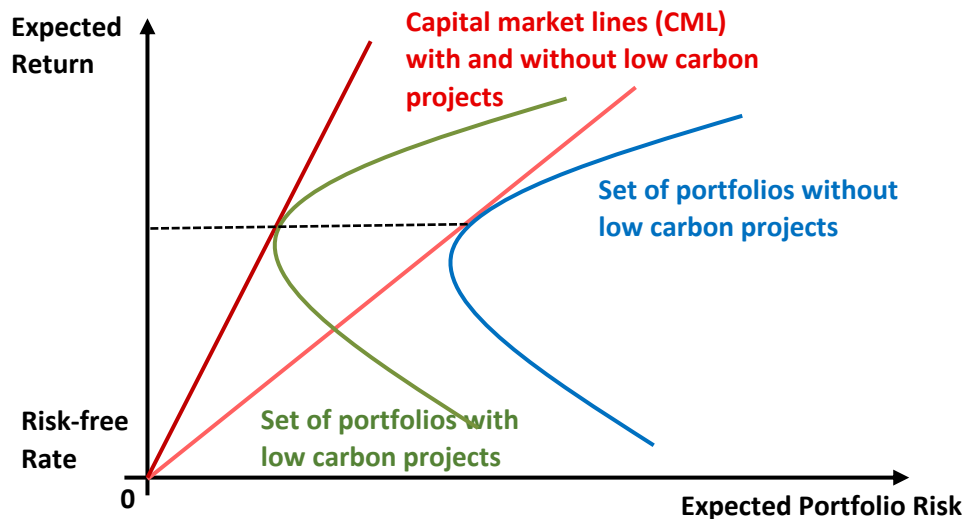
5. If this holds true (2), investors will accept very low returns on low carbon investments since they will reduce overall portfolio risk and provide portfolio insurance.

“High-emitting assets are significantly more sensitive to economy-wide fluctuations than low-emitting ones... Our results suggest that carbon emission reduction might serve as valuable risk mitigation strategies (Trinks *et al.*, 2022).”



## Correlation of risks of low carbon projects with systemic risk II

$$r_{LC} = r_f + \beta_{LC} * r_s + \sum_i^n r_{I-LC_i}$$



The slope of the capital market line (CML) for a portfolio  $P$  with an expected return  $r_p$  is the latter's Sharpe ratio ( $SR_p$ ):

$$SR_p = \frac{r_p - r_f}{\sigma_p}$$



## De-risking project-specific (idiosyncratic) risks

$$r_{LC} = r_f + \beta_{LC} * r_s + \sum_i^n r_{I-LC_i}$$

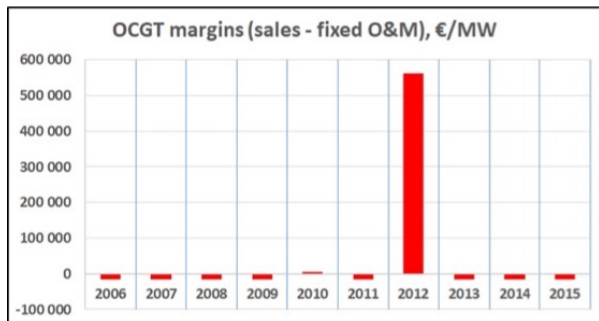
Investing in a new low carbon power plant typically requires manage **political risk**, **electricity market price risk** and **construction risk**. Governments possess effective means and are the party best placed to manage each one of the three risks. Social optimality thus implies to allocate them here:

- **Political risk:** government presides the societal processes that evaluate the strategic choice of nuclear power; efficient internalisation thus implies allocating political risk here;
- **Electricity market price risk:** given the high capital-intensity of all low carbon generation options (nuclear, hydro, VRE, storage, efficiency...), *net zero* will require to move away from marginal cost pricing in deregulated markets towards long-term price stability and average cost pricing;
- **Construction risk:** risk spreading, *i.e.*, sharing project-specific risks between a large number of individuals such as electricity consumers or taxpayers, can reduce the economic costs of such risks; mechanisms such as regulated asset base (RAB), construction work in progress (CWP), loan guarantees or direct public financing advance such risk-spreading to different degrees.

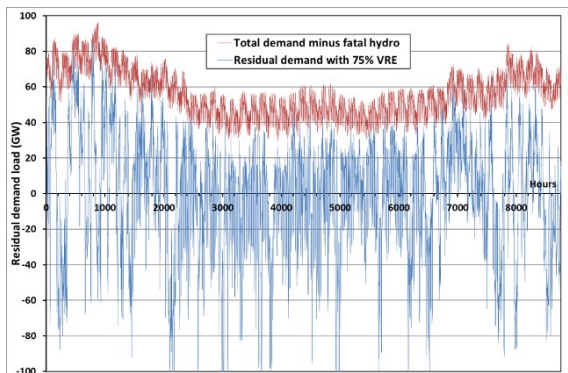


## De-risking electricity market price risk I

$$r_{LC} = r_f + \beta_n * r_s + \sum_i^n r_{I-LCi}$$



Source: Weale et al. (2021)



Source: NEA (2019)

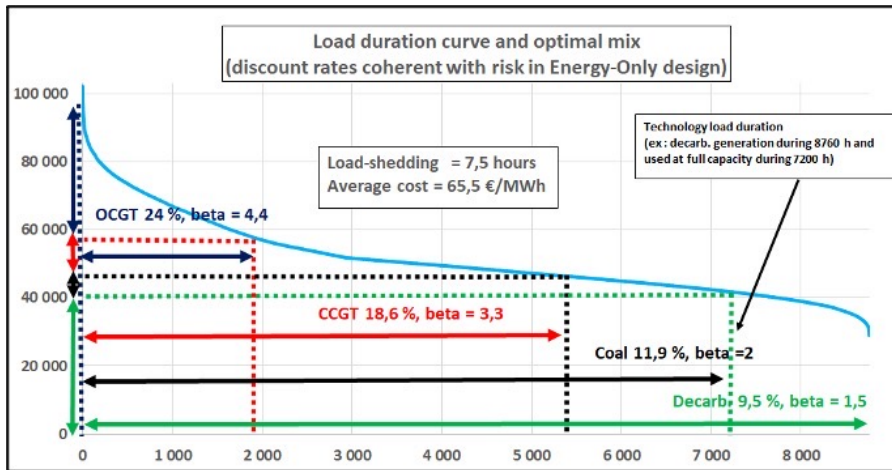
- High shares of low carbon-generators with low variable costs increase price volatility, number of scarcity hours and capital costs;
- In a fully decarbonised system, prices will (after allowing for demand response and storage) oscillate between zero and VOLL;
- Hourly volatility will be compounded by annual volatility as even slight changes in VRE production, total capacity or demand will substantially affect year-on-year profitability;
- Capital costs will become unsustainable for highly capital-intensive LC-generators in deregulated markets with price equal to marginal costs,
- This will require a shift toward hybrid markets with long-term contracts prices at average costs, eliminating price risk for LC-investors (Keppler, Quemin, Saguan, 2021).

**Hypothesis: share of VRE is optimised otherwise added system costs would need to be imputed to VRE costs.**



## De-risking electricity market price risk II

$$r_{LC} = r_f + \beta_n * r_s + \sum_i^n r_{I-LC_i}$$



Source: Peluchon (2021)

A detailed CAPM analysis of the electricity market gives average system costs, capital costs for low carbon-generators and load-shedding hours in different market designs:

- **Deregulated market with residual carbon emission:** Avg. cost 65.5 €/MWh; capital cost 9.5%; VOLL-hours 7.5;
- **NET ZERO - Deregulated market :** Avg. cost 118.3 €/MWh; capital cost 22% (16% with DR and storage); VOLL-hours 52;
- **Regulated market under net zero:** Avg. cost 82.5 €/MWh; capital cost 3.2%; VOLL-hours 3.



## De-risking construction risk

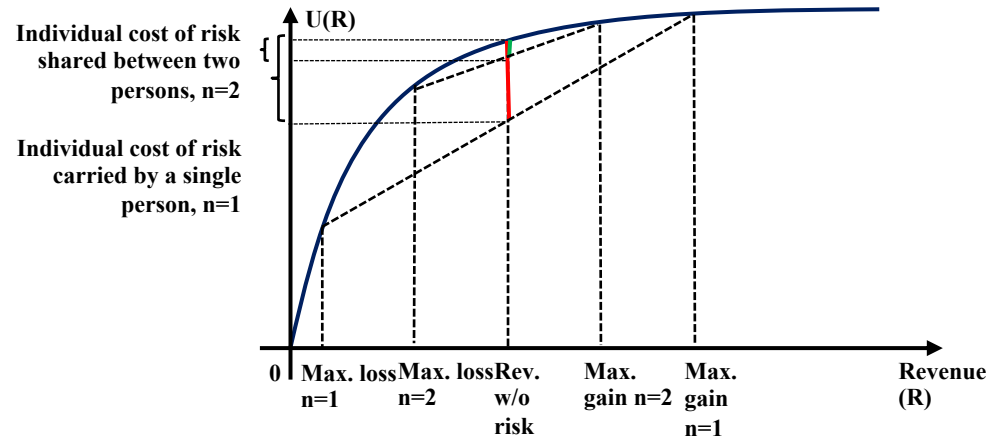
$$r_{LC} = r_f + \beta_{LC} * r_s + \sum_i^n r_{I-LC_i}$$

The Arrow and Lind theorem (1970) states that investments can be evaluated at the risk-free rate if their risks are spread over a sufficiently large number of individuals. This is typically the case in public investment projects. Their reasoning depends on three key assumptions:

1. Risk aversion (see graph);
2. Project returns being a small share of each individual's income;
3. No correlation of project outcome with income or economic growth (question of  $\beta_{LC}$ ).

**Key question:** should rate payers (RAB, CWP) or tax payers (public investment) bear the risk?

- If rate payers, ensure symmetry between costs and benefits;
- If tax payers, the size of the investment should not affect public borrowing costs.







## Putting it all together

$$r_{LC} = r_f + \beta_n * r_s + \sum_i^n r_{I-LC_i}$$

$r_f$  The long-term **risk-free** rate is zero but needs to be adjusted by relevant country risk premium;

$\beta_n * r_s$  If low carbon generation is part of a defensive low-carbon infrastructure against CC impacts, its correlation with system risk becomes zero or, in some interpretations, even negative;

$\sum_i^n r_{I-LC_i}$

- (1) **Political risk:** can and should be internalised through indemnification clauses;
- (2) **Electricity price risk:** appropriate long-term arrangements that provide predictable prices corresponding to average costs minimise capital costs and eliminate price risk;
- (3) **Construction risk:** its economic cost can be minimised through risk spreading over either rate payers or tax payers.

$r_{LC}$  The socially optimal **cost of capital of a low carbon power generation project** is equal to the risk-free rate plus the appropriate country risk premium.



## Public and private investments

- **Do the preceding results also pertain to privately funded projects? Yes.** If low carbon generation projects do reduce portfolio risk with  $\beta_{LC} = 0$  then also private investors will accept very low rates for such projects as they improve the performance of their portfolios.
  - Of course, myopia or herd behaviour may delay full realisation of this effect;
  - Private investors would be highly interested in fully de-risked low carbon projects although it would raise questions of moral hazard and distribution;
- What does the term **“risk free rate plus country risk premium”** mean in the case of a private entities? It means **“risk free rate plus firm-specific bankruptcy risk premium”**.
  - This is akin to equity premium (Newbery, 2021) minus the systemic risk;
  - In the case of a project company with a fully de-risked low carbon project investment, the firm-specific bankruptcy premium should be equal to zero.
- Arguments make no use of **social discount rate (SDR)** or **social time preference rate (STPR)**. Concepts have been introduced to ensure that the **well-being of future generations is adequately taken into account**. With privately optimal long-term rates (50 years) for the cost of capital at close to or below zero (-2.39%), they no longer provide guidance for decision-making.



## Moral hazard in project management and incentive compatibility

- Complete de-risking can lead to **moral hazard** issues, *i.e.*, project managers, contractors and sub-contractors may not strive to complete projects at lowest possible cost in the shortest possible time;
- This establishes the **normative** nature of the result that the socially optimal rate for low carbon new build projects is the risk-free rate plus any appropriate country (or firm) risk premium;
- The preceding results assume complete contracts, fully aligned incentives for all parties as well as absence of transaction costs and opportunism;
- In the real world these issues exist and may, in the absence of appropriate incentive and oversight structures, provide arguments for less than complete de-risking (*e.g.*, hybrid RAB, Newbery *et al.* 2019), strong public oversight or even public investment.



## Concluding Remarks

- The approach presented is less radical than it looks; historically, low carbon generation including nuclear power projects have benefitted from different forms of de-risking of low carbon new build projects along the lines discussed above;
- The primary purpose of this research is to provide a systematic framework and a common language to discuss de-risking and cost of capital in low carbon power generation project;
- The final allocation of risks is not only an economic efficiency issue but also an issue of fairness and distribution; different countries will chose different allocations;
- **Key observation 1 (conceptual):** the proposed approach depends on recognising that climate change is likely to fundamentally impact the magnitude and structure of systemic financial risk;
- **Key observation 2 (empirical):** the full de-carbonisation of electricity generation (*net zero*) will not happen without systematic de-risking of low carbon new build projects.