

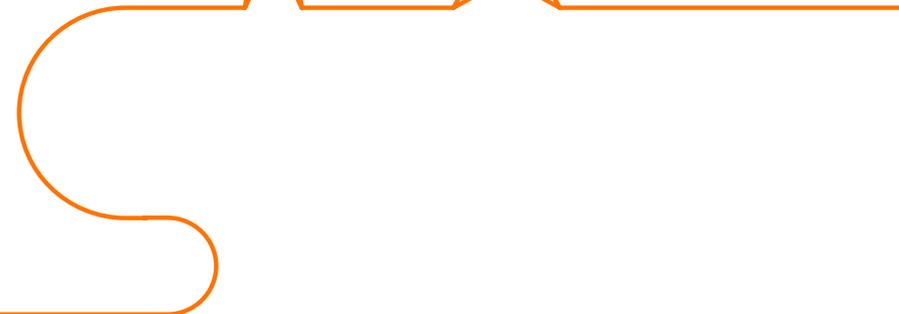
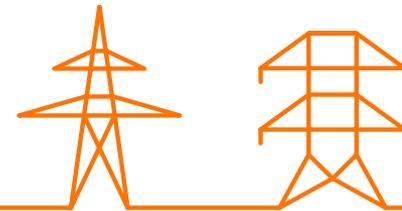
CfDs

Betting on the market

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*TOWARD A NEW ELECTRICITY MARKET MODEL? CAN PPAs AND CFDS
CO-EXIST, AND WHAT ARE BEST PRACTICES FOR THEIR DESIGN?*



CfDs are likely to play an important role

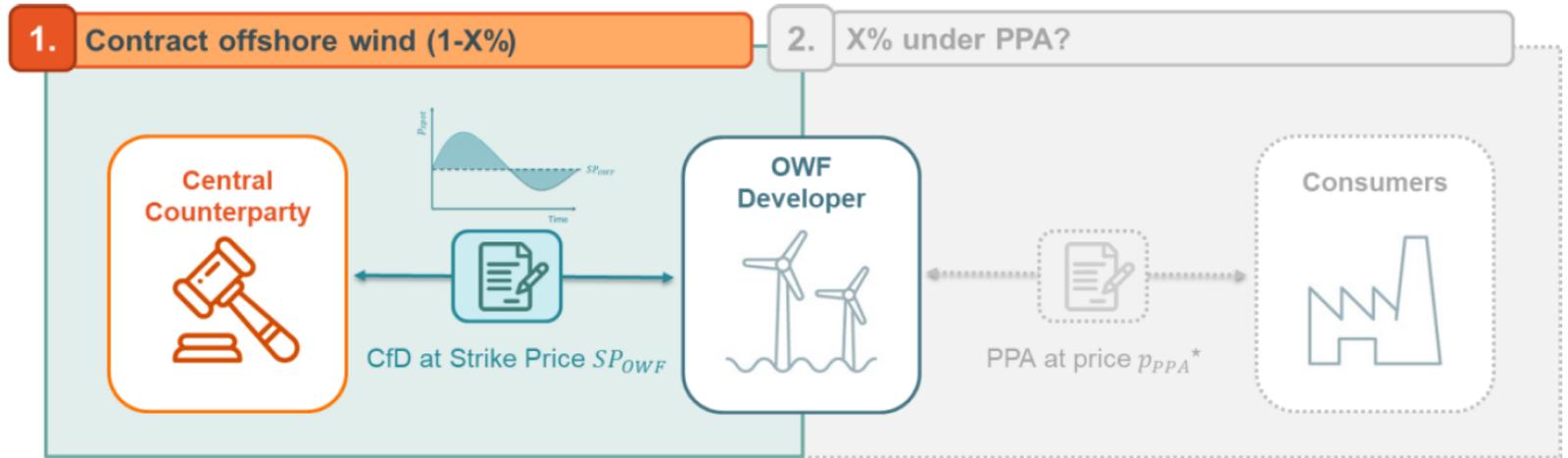
- Ambitious **RES targets** set by EU and various states
 - Investments are not decided based on market signals anymore: **distortive!**
 - **Support mechanisms** probably needed to reach the targets
 - Objective #1: **support mechanism should be non-distortive**
 - For all market timeframes, up to balancing – indispensable for efficient functioning of market & system!
 - Typically achieved by making the support mechanism independent from injection
 - Example: capability-based CfD, financial wind CfD
 - Objective #2: **avoid drying out the forward market**
 - The volumes contracted by the states under CfD may prevent market parties to hedge
- 1  – But not necessary to make CfD mandatory! Corporate PPAs can co-exist
- 2  – There is no reason to leave CfD volumes with the states, they should be made available to the market instead

**Acknowledging that CfDs have a role to play,
how to maximise their integration in the market?**



1. Corporate PPAs can co-exist with CfDs (1/2)

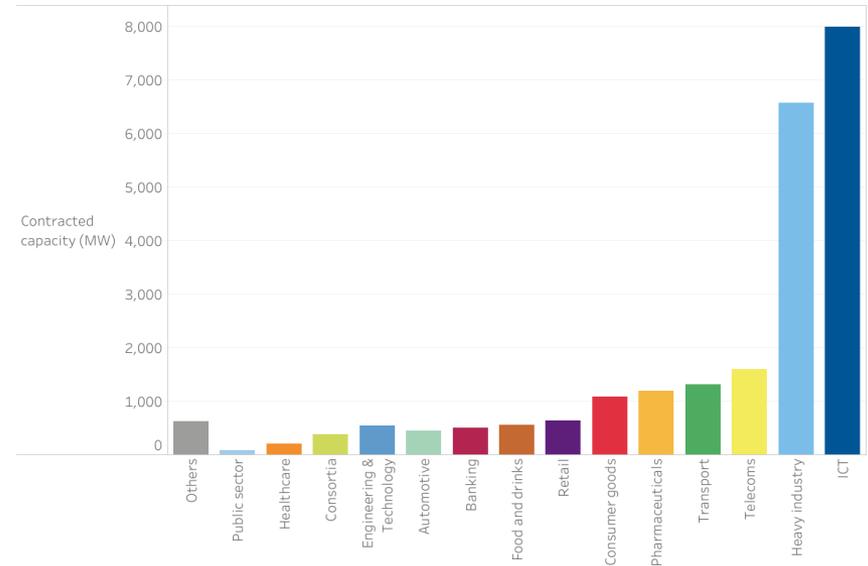
- Consumers may have an interest to engage into a corporate PPAs
- The tender design for the CfD may give the possibility to **exempt a certain maximum volume from the CfD (“carve-out”)**



1. Corporate PPAs can co-exist with CfDs (2/2)

- Considerations:

- Corporate PPAs are typically tools for **large players**, better able to cope with the risk profile of long duration forward purchasing
- Exempting a certain volume may allow these large players to hedge and to benefit from RES development
 - This may otherwise be impossible due to competition law
- The **exemption from CfD** is essentially a **policy choice**
 - Offering the option or not, knowing to whom it benefits
 - The maximum share of exempted volume
- **Corporate PPAs** should be under **full commercial terms**, with all risks being allocated between the parties to the contract
- Any state intervention to cover part of the risk (e.g. collaterals) could be considered as a **hidden subsidy** favouring specific parties



2. CfD volumes should be made available to the market

- By contracting CfDs, the states become **“long” renewable** – fully exposed to up or down swings
 - High prices: a lot of money collected, how to allocate it?
 - Low prices: a lot to pay, where to find the money?
- From **consumer perspective**: the access to affordable RES is subject to policy choices – it is **uncertain** as it may change
- Core idea: CfD volume should be made available in forward markets

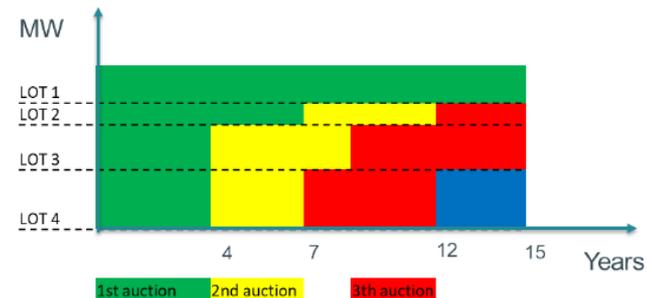
→ Back-to-back tender



2. CfD volumes should be made available to the market

- Considerations
 - CfD volume could be sold in existing forward market, or in new ones to be created
 - Massive RES under CfD would mean massive volume **feeding the forward market**
 - Key feature: the **contract duration** (maturity) could be adapted
 - Wind developers are typically looking towards very long term hedge to lower their financial costs – e.g. CfD for 20 years
 - Consumers have **different hedging needs** – e.g. 1 year, 3 years, 10 years

- By segmenting the **contract duration**, the state-backed central counterparty can create products more fit for a wide variety of consumers than long term PPAs → policy choice!



- Some **risks** could also be covered by the central counterparty
 - Allocating the risk to the party most able to bear it
 - E.g. volume definition of CfDs can differ from volume definition in forward market
 - E.g. cross-border price spread could be covered in case consumers and RES are not in the same bidding zone (will become more common with offshore bidding zones)
 - Central counterparty could be left with a gap, positive or negative – but typically less risky than the initial long position!



The two proposals can be combined

- Exemption from CfD and back-to-back tender can be combined
- **States** are in control of **key policy choices**:
 - RES target
 - Maximum share of exemption of CfD, targeting large players
 - Design choices of back-to-back tender
 - Choice of contract duration segmentation and risk coverage will target more specifically some consumer categories
- The **market** takes care of reaching an **efficient outcome** thanks to transparent and open tenders wherever possible, within the boundary conditions of the policy choices
- No need for state intervention in/after the market!

